Form **990** 

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047 Open to Public

Department of the Treasury

Internal Revenue Service Information about Form 990 and its instructions is at www.irs.gov/form990.

A For the 2015 calendar year, or tax year beginning MAY 1, 2015 and ending APR 30, and ending APR 30, 2016 Inspection

			,								
<b>B</b> c	heck if pplicabl	C Name of organization			D Employer identifi	cation number					
	Addre chang	COLLEGE SUMMIT, INC.									
	Name chang				52-2	007028					
	Initial return	Number and street (or P.O. box if mail is not delive	vered to street address)	Room/suite							
	Final return	1763 COLUMBIA ROAD, NW	,	2ND FI							
	termin ated	City or town, state or province, country, and Z		G Gross receipts \$	16,015,277.						
	Ameno return	eturn									
	Application pendir	F Name and address of principal officer: Och	INE SMITH		for subordinates	s? Yes X No					
	ncluded? Yes No										
	Tax-exempt status:   X 501(c)(3) 501(c) ( )   (insert no.) 4947(a)(1) or 527 If "No," attach a list. (see instructions)										
		e: WWW.COLLEGESUMMIT.ORG			H(c) Group exemption						
	Form of organization: X Corporation Trust Association Other L Year of formation: 1996 M State of legal domicile: DC										
Pa	rt I	Summary		ם מס	TMMTM MDANGE	ODMC MILE					
çe	1	Briefly describe the organization's mission or most s	significant activities: COLL	TEGE SU	NWITT TRANSE	ND CAPEED					
Governance											
Veri		Check this box  if the organization discontinuous of the gravity is the day.			ı	ssets.					
Ĝ	l	Number of voting members of the governing body (I	. , , , , , , , , , , , , , , , , , , ,		3	20					
≪ ഗ		Number of independent voting members of the goven Total number of individuals employed in calendar ye				101					
Activities &		Total number of individuals employed in calendar years.  Total number of volunteers (estimate if necessary)				676					
Ęi		Total unrelated business revenue from Part VIII, coli				0.					
Ă		Net unrelated business taxable income from Form 9				0.					
			7, 1110 0 1		Prior Year	Current Year					
ø)	8	Contributions and grants (Part VIII, line 1h)			14,125,193.						
ž					3,376,183.						
Revenue		Investment income (Part VIII, column (A), lines 3, 4,			49.	2,243,764.					
Œ		Other revenue (Part VIII, column (A), lines 5, 6d, 8c,			378,057.	-262,794.					
		Total revenue - add lines 8 through 11 (must equal F			17,879,482.	11,845,788.					
	13	Grants and similar amounts paid (Part IX, column (A	), lines 1-3)		0.	0.					
	14	Benefits paid to or for members (Part IX, column (A)	, line 4)		0.	0.					
es		Salaries, other compensation, employee benefits (P			6,191,553.						
ŠUŠ	16a	Professional fundraising fees (Part IX, column (A), lir Total fundraising expenses (Part IX, column (D), line	ne 11e)		1,673,500.	1,543,450.					
Expenses						5 242 522					
ш	ı	Other expenses (Part IX, column (A), lines 11a-11d,			7,070,647.						
	l	Total expenses. Add lines 13-17 (must equal Part IX			14,935,700.						
		Revenue less expenses. Subtract line 18 from line 1	2		2,943,782.						
Net Assets or Fund Balances		T (D ) (		B	eginning of Current Year 14,103,908.	End of Year 11,671,622.					
Sse	20	, , , , , , , , , , , , , , , , , , , ,			3,061,612.	1,155,697.					
nud mud	21	Total liabilities (Part X, line 26) Net assets or fund balances. Subtract line 21 from l	ino 00		11,042,296.	10,515,925.					
	ırt II	Signature Block	IIIe 20		11,012,250.	10,313,323.					
		Ities of perjury, I declare that I have examined this return, i	ncluding accompanying schedul	es and staten	nents, and to the best of m	v knowledge and belief, it is					
	•	t, and complete. Declaration of preparer (other than officer			•	,,					
			,								
Sign	า	Signature of officer			Date						
Here JOANNE SMITH, PRESIDENT AND COO											
		Type or print name and title									
		Print/Type preparer's name	Preparer's signature		Date Check	PTIN					
Paid	I	FRANK H. SMITH	rank H. Smi	# <u></u>	12/14/16 if self-employ	P00639053					
	arer	Firm's name RAFFA, P.C.			Firm's EIN ▶	52-1511275					
Use	Only	Firm's address 1899 L STREET, NW									
	WASHINGTON, DC 20036 Phone no. (202) 822-5000										
May	the If	RS discuss this return with the preparer shown above				X Yes No					
5320	01 12-1	6-15 LHA For Paperwork Reduction Act Notice	e, see the separate instruct	ions.		Form <b>990</b> (2015)					

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Pai	t III Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	COLLEGE SUMMIT, INC. (COLLEGE SUMMIT) TRANSFORMS THE LIVES OF
	LOW-INCOME YOUTH BY CONNECTING THEM TO COLLEGE AND CAREER. IN
	LOW-INCOME COMMUNITIES ACROSS AMERICA, COLLEGE SUMMIT CREATES A CORPS
	OF HIGH SCHOOL STUDENTS WHO LEAD THEIR PEERS TO AND THROUGH COLLEGE.
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ? $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$6 , 872 , 875 • including grants of \$) (Revenue \$2 , 446 , 357 • )
	12TH GRADE AND LAUNCH - THIS PROGRAM HELPS HIGH SCHOOLS RAISE THEIR
	COLLEGE ENROLLMENT RATES BY PROVIDING ALL STUDENTS WITH A COURSE IN
	POSTSECONDARY PLANNING, TRAINING TEACHERS AND COUNSELORS TO BUILD A
	COLLEGE-READY CULTURE, ENABLING THE MOST INFLUENTIAL STUDENTS IN THE
	SCHOOL TO HELP THEIR PEERS APPLY TO COLLEGE, AND HELPING SCHOOL LEADERS
	TRACK RESULTS. BY EQUIPPING EDUCATORS AND STUDENTS ALIKE, COLLEGE
	SUMMIT BUILDS THE CAPACITY AND EXCITEMENT TO PROMOTE COLLEGE ENROLLMENT
	AT ALL LEVELS.
4b	(Code:) (Expenses \$ 1 , 378 , 557 • including grants of \$) (Revenue \$)
	INNOVATION - THIS PROGRAM DESIGNS AND EXPLORES NEW WAYS TO HELP ALL
	STUDENTS IN LOW-INCOME COMMUNITIES NAVIGATE THE COLLEGE-GOING PROCESS
	BY COLLABORATING WITH GOVERNMENT, TECHNOLOGY COMPANIES, BUSINESSES,
	FOUNDATIONS AND POLICY ORGANIZATIONS. IT CREATES NEW WAYS TO REACH
	STUDENTS, SUCH AS THE DEVELOPMENT OF MOBILE APPLICATIONS THAT GUIDE
	STUDENTS AND FAMILIES THROUGH THE COLLEGE ACCESS PROCESS AND SUPPORT
	PROGRAM ALUMNI BY PROVIDING INFORMATION AND ENCOURAGEMENT TO STAY ON
	TRACK WHILE IN COLLEGE.
4c	(Code:) (Expenses \$
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
4e	Total program service expenses ► 8,251,432.
	Form <b>990</b> (2015

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# Form 990 (2015) COLLEGE SUMM Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete Schedule D, Part III</i>	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			٦,
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			17
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	امرا		v
<b>4</b> -	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,		v	
46	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	Х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines		v	
40	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	ا مد		v
	complete Schedule G, Part III	19	000	X



## Part IV Checklist of Required Schedules (continued)

			Yes	No
<b>20</b> a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			7.7
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			37
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			37
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			v
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?	١		v
00	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			х
	Schedule N, Part II	32		Λ
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	00		Х
04	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Λ
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			Х
05-	Part V, line 1	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Λ
a	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	256		
20	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	0.0		Х
27	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	07		Х
20	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	20	Х	
	Note. All Form 990 filers are required to complete Schedule O	38	77	



# Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check in Schedule O Contains a response of note to any line in this Part V				Щ					
				Yes	No					
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a 246	_							
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b C	4							
С	Did the organization comply with backup withholding rules for reportable payments to vendors and r			37						
	(gambling) winnings to prize winners?		1c	Х						
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,									
	filed for the calendar year ending with or within the year covered by this return 2a 101									
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?									
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	5)			37					
			3a		X					
	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule		3b							
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other	•			l 🕶					
	financial account in a foreign country (such as a bank account, securities account, or other financial	account)?	4a		X					
р	If "Yes," enter the name of the foreign country:									
_	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A		_		v					
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		X					
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction. If the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a prohibited tax shelter transaction of the live is a party to a party to a prohibited tax shelter transaction of the live is a party to a par		5b		Λ					
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c							
ьа	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	-			X					
	any contributions that were not tax deductible as charitable contributions?		6a							
b	If "Yes," did the organization include with every solicitation an express statement that such contribut were not tax deductible?	-	- Ch							
7			6b							
7	• • • • • • • • • • • • • • • • • • • •									
	<ul> <li>a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?</li> <li>b If "Yes," did the organization notify the donor of the value of the goods or services provided?</li> </ul>									
	c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required									
·	to file Form 8282?									
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	7c		X					
f										
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo		7 <del>f</del> 7g							
_	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization		7h							
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained									
			8							
9	Sponsoring organizations maintaining donor advised funds.									
а	Did the sponsoring organization make any taxable distributions under section 4966?		9a							
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b							
10	Section 501(c)(7) organizations. Enter:									
а	Initiation fees and capital contributions included on Part VIII, line 12	10a								
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b								
11	Section 501(c)(12) organizations. Enter:									
а	Gross income from members or shareholders	11a								
b	Gross income from other sources (Do not net amounts due or paid to other sources against									
	amounts due or received from them.)	11b								
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1041?	12a							
b	,	12b								
13	Section 501(c)(29) qualified nonprofit health insurance issuers.									
а	Is the organization licensed to issue qualified health plans in more than one state?		13a							
	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.									
b	Enter the amount of reserves the organization is required to maintain by the states in which the	l I								
	organization is licensed to issue qualified health plans	13b								
	Enter the amount of reserves on hand	13c			₩					
			14a		X					
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul	e U	14b	990	(2015					
			LUIU	33U	(2015)					

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI					X						
Sec	tion A. Governing Body and Management											
					Yes	No						
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	20									
	If there are material differences in voting rights among members of the governing body, or if the governing											
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.											
b	Enter the number of voting members included in line 1a, above, who are independent	1b	20									
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship	p with	any other									
	officer, director, trustee, or key employee?			2	X							
3	Did the organization delegate control over management duties customarily performed by or under the					١						
	of officers, directors, or trustees, or key employees to a management company or other person? $\dots$			3 4		X						
4												
5	Did the organization become aware during the year of a significant diversion of the organization's as			5		X						
6	Did the organization have members or stockholders?			6		Х						
7a	Did the organization have members, stockholders, or other persons who had the power to elect or a			_		3.7						
	more members of the governing body?			7a		<u> </u>						
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, s					v						
_	persons other than the governing body?			7b		X						
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year	-	-		v							
	The governing body?			8a	X							
b	Each committee with authority to act on behalf of the governing body?			8b	Λ	-						
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real					x						
800	organization's mailing address? If "Yes," provide the names and addresses in Schedule O			9		Λ.						
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal R	evenu	e Coae.)		V	N <sub>a</sub>						
100	Did the organization have local chapters, branches, or affiliates?			10a	Yes X	No						
	If "Yes," did the organization have written policies and procedures governing the activities of such c			IUa								
Б				10b	Х							
112	and branches to ensure their operations are consistent with the organization's exempt purposes?											
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schodule O the process if any used by the organization to review this Form 990.											
12a	<ul> <li>b Describe in Schedule O the process, if any, used by the organization to review this Form 990.</li> <li>2a Did the organization have a written conflict of interest policy? If "No," go to line 13</li> </ul>											
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise	to cor	flicts?	12a 12b	X							
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y											
·	in Schedule O how this was done			12c	Х							
13	Did the organization have a written whistleblower policy?			13	Х							
14	Did the organization have a written document retention and destruction policy?			14	Х							
15	Did the process for determining compensation of the following persons include a review and approve											
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?											
а	The organization's CEO, Executive Director, or top management official			15a	Х							
b	Other officers or key employees of the organization			15b	Х							
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).											
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange	ment v	vith a									
	taxable entity during the year?			16a		Х						
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluation											
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the orga	nizatio	n's									
	exempt status with respect to such arrangements?			16b								
Sec	tion C. Disclosure											
17	List the states with which a copy of this Form 990 is required to be filed ▶AL, AZ, CA, CO, C	Т, F	L,GA,IL,IN	,KS	,KY	, MA						
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-	Γ (Sec	ion 501(c)(3)s only) a	availab	le							
	for public inspection. Indicate how you made these available. Check all that apply.											
	Own website Another's website X Upon request Other (explain		,									
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, co	nflict (	of interest policy, and	d finan	cial							
	statements available to the public during the tax year.											
20	State the name, address, and telephone number of the person who possesses the organization's bo	oks a	nd records:									
	KEITH FROME, ED.D (202) 319-1763		0.00									
	1763 COLUMBIA ROAD, NW, 2ND FLOOR, WASHINGTON, DC	20	009									
532006	SEE SCHEDULE O FOR FULL LIST OF STATES			Form	990	(2015)						

6

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

oxdet Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average hours per week	box	not c , unle cer an	ss pe	ition more rson	than is bot	h an	(D) Reportable compensation from	(E) Reportable compensation from related	(F) Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) OWEN RYAN	1.00								0	•
CHAIR	1 00	Х		Х				0.	0.	0.
(2) CHUCK HARRIS	1.00	ļ ,,		,,					0	0
BOARD MEMBER/TREAS. (AS OF 01/2016)	1.00	Х		Х				0.	0.	0.
(3) BORIS BERSHTEYN BOARD MEMBER	1.00	x						0.	0.	0.
(4) JOHN DEASY	1.00	122						0.	0.	<u> </u>
BOARD MEMBER	1:00	x						0.	0.	0.
(5) ANTHONY EKMEKJIAN	1.00	<del></del>								
BOARD MEMBER		X						0.	0.	0.
(6) JANIECE EVANS-PAGE	1.00							-		
BOARD MEMBER		X						0.	0.	0.
(7) EMMANUEL FORTUNE	1.00									
BOARD MEMBER		Х						0.	0.	0.
(8) DEAN FURBUSH	1.00									
BOARD MEMBER		Х						0.	0.	0.
(9) ALAN GHELBERG	1.00							_	_	_
BOARD MEMBER		Х						0.	0.	0.
(10) JAIME HARRISON	1.00								_	_
BOARD MEMBER		Х						0.	0.	0.
(11) ROCH HILLENBRAND	1.00	ļ								
BOARD MEMBER (UNTIL 11/2015)	1 00	Х						0.	0.	0.
(12) VANESSA KIRSCH	1.00	ļ ,,							0	0
BOARD MEMBER	1 00	Х						0.	0.	0.
(13) JULIE MORK	1.00	x							0.	0
BOARD MEMBER	1.00	^						0.	0.	0.
(14) STEVE SACKS BOARD MEMBER (UNTIL 04/2016)	1.00	x						0.	0.	0.
(15) BARRY SALZBERG	1.00	^						0.	0.	<u> </u>
BOARD MEMBER	1.00	X						0.	0.	0.
(16) ART SAMBERG	1.00	<del>  ^`</del>							•	
BOARD MEMBER		x						0.	0.	0.
(17) LAURA SAMBERG	1.00	<del> </del>								
BOARD MEMBER		x						0.	0.	0.
F20007 10 16 15	•	•				_				Form <b>990</b> (2015)

Part VII Section A. Officers, Directors, Trus			ees		d Hi	ahe	st C	compensated Employe	es (continued)	020 Page 0
(A)	(B)	(C)				9	-	(D)	(E)	(F)
Name and title	Average hours per week	er (do not check mo		k more than one erson is both an			Reportable compensation from	Reportable compensation from related	Estimated amount of other	
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(18) JOSEPH SANBERG	1.00								•	
BOARD MEMBER	1 00	Х						0.	0.	0.
(19) J.B. SCHRAMM BOARD MEMBER	1.00	х						0.	0.	0.
(20) IRVIN SCOTT	1.00	^						0.	0.	0.
BOARD MEMBER	1.00	Х						0.	0.	0.
(21) FANNIE TSENG	1.00									
BOARD MEMBER (UNTIL 05/2015)		Х						0.	0.	0.
(22) RAMSEY WALKER BOARD MEMBER	1.00	х						0.	0.	0.
(23) JOANNE SMITH	40.00									
PRESIDENT & COO				Х				202,579.	0.	14,234.
(24) SEAN MURRAY, CONSULTANT/ VP STRAT. PARTNER. (AS OF 11/2015)	40.00			Х				181,138.	0.	5,492.
(25) MICHELLE TAFEL	40.00									
CHIEF STRATEGY & ADVANCEMENT OFFICER				Х				153,868.	0.	12,271.
(26) MITCHELL ANDERSON	40.00									
CFO/TREASURER (UNTIL 11/2015)				Х				142,290.	0.	5,189.
1b Sub-total							<b></b>	679,875.	0.	37,186.
c Total from continuation sheets to Part VI	I, Section A						<b>&gt;</b>	886,317.		59,986.
d Total (add lines 1b and 1c)								1,566,192.	0.	97,172.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

12

			Yes	No
3	Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on			
	line 1a? If "Yes," complete Schedule J for such individual	3		X
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization			
	and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	Х	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services			
	rendered to the organization? If "Yes," complete Schedule J for such person	5		X

#### Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
ORR ASSOCIATES, INC.		
2801 M STREET, NW, WASHINGTON, DC 20007	FUNDRAISING	1,422,718.
THE BRIDGESPAN GROUP, 2 COPLEY PLACE,		
SUITE 3700B, BOSTON, MA 02116	RESEARCH	284,955.
AMERICAN INSTITUTE FOR RESEARCH, 1000		
THOMAS JEFFERSON ST., NW, WASH., DC 20007	EVALUATION SERVICES	274,203.
NONPROFIT HR SOLUTIONS		
11400 EYE STREET, NW, WASHINGTON, DC 20005	HUMAN RESOURCES	267,042.
THE YGS GROUP		
3650 WEST MARKET STREET, YORK, PA 17404	PRINT CURRICULUM	205,336.
2 Total number of independent contractors (including but not limited to those lister	d above) who received more than	

\$100,000 of compensation from the organization ► 12

SEE PART VII, SECTION A CONTINUATION SHEETS

Form **990** (2015)

12-16-1

Form 990 COLLEGE S	SUMMIT,	11	NC	•					52-200	7028
Part VII Section A. Officers, Directors, Tru	ıstees, Key Er	nplo	oyee	s, a	nd l	High	est	Compensated Employ	rees (continued)	
(A)	<u> </u>			C)			(D)	(E)	(F)	
Name and title	( <b>B</b> ) Average			Pos		1		Reportable	Reportable	Estimated
	hours	(cl				app	oly)	compensation	compensation	amount of
	per	<u> </u>	ÌП			ΓÏ	Ú	from	from related	other
	week					yee		the	organizations	compensation
	(list any	ector				old m		organization	(W-2/1099-MISC)	from the
	hours for	or din	a)			ited e		(W-2/1099-MISC)		organization
	related	stee (	ruste			suac				and related
	organizations	ndividual trustee or director	Institutional trustee		Key employee	Highest compensated employee				organizations
	below	livid	itt	Officer	yem	hest	Former			
	line)	ы	lus	₽	æ.	Ĭ	호			
(27) KEITH FROME, ED.D.	40.00								_	
CEO/SECRETARY AND CO-FOUNDER				Х				131,068.	0.	4,075.
(28) ALLEN GOLDBERG	40.00									
CHIEF MARKET. OFFICER(UNTIL 03/2016)					Х			164,066.	0.	16,085.
(29) ELIZABETH ROGERS	40.00									
CONTROLLER						Х		124,354.	0.	373.
(30) LESLIE GILL	40.00									
EXEC. DIR., MIDWEST (UNTIL 01/2016)						Х		120,852.	0.	10,531.
(31) RUSTIN LEWIS	40.00									
EXEC. DIRECTOR, NCR (UNTIL 10/2015)						X		117,600.	0.	7,635.
(32) KATHYRN BARNES	40.00							•		•
DIRECTOR REGIONAL OPERATIONS						x		114,873.	0.	10,687.
(33) ONUKA IBE	40.00					Ħ				
VICE PRESIDENT OF PROGRAM	10.00					x		113,504.	0.	10,600.
VICE TRESIDENT OF TROOKAM						122		113,304.	•	10,000.
						t				
						t				
-										
	l									
Total to Dout VIII. Continue A. Bros. 1 -								886,317.		59,986.
Total to Part VII, Section A, line 1c								000,511		33,300.

Pa	rt V	/	Statement of Rever	nue					
			Check if Schedule O cont	ains a response	or note to any line	e in this Part VIII			
				·	_	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
nts nts	1	а	Federated campaigns	1a					
3rai Iour		b	Membership dues	1b					
s, ( Am		С	Fundraising events	1c	796,618.				
Gift Iar			Related organizations						
JS, imi		е	Government grants (contribut	ions) <b>1e</b>	915,359.				
tioi S		f	All other contributions, gifts, gran	ts, and					
ibu			similar amounts not included abor	ve <b>1f</b>	5,706,484.				
Contributions, Gifts, Grants and Other Similar Amounts		g	Noncash contributions included in lines	1a-1f: \$	1,450.				
<u>a</u> Č		h	Total. Add lines 1a-1f		<b>&gt;</b>	7,418,461.			
					Business Code				
<u>ic</u>	2	а	AGENCY AND SCHOOL FEES		900099	2,446,357.	2,446,357.		
erv		b							
n S 'en		С							
Jrar Re√		d							
Program Service Revenue		е							
ъ.			All other program service reve						
		g	Total. Add lines 2a-2f			2,446,357.			
	3		Investment income (including						
			other similar amounts)			9.			9.
	4		Income from investment of ta						
	5		Royalties						
	_			(i) Real	(ii) Personal				
			Gross rents	235,291. 170,090.					
			Less: rental expenses	65,201.					
			Rental income or (loss)			65,201.			65,201.
				(i) Coourition		03,201.			03,201.
	′	а	Gross amount from sales of	(i) Securities	(ii) Other 5,888,619.				
		h	assets other than inventory Less: cost or other basis		3,000,013.				
		U	and sales expenses		3,644,864.				
		_	Gain or (loss)						
			Net gain or (loss)			2,243,755.			2,243,755.
•			Gross income from fundraisin			_,,			_,,
Other Revenue	Ü		including \$ 796	618. of					
eve			contributions reported on line						
Ä			Part IV, line 18	•	22,490.				
the		b	Less: direct expenses						
0			Net income or (loss) from fund			-332,045.			-332,045.
			Gross income from gaming ac			·			
			Part IV, line 19						
		b	Less: direct expenses		1				
			Net income or (loss) from gam						
			Gross sales of inventory, less						
			and allowances						
		b	Less: cost of goods sold		1				
			Net income or (loss) from sale						
			Miscellaneous Revenu		Business Code				
	11	а	OTHER INCOME		900099	4,050.			4,050.
		b							
		С							
		d	All other revenue						
			Total. Add lines 11a-11d			4,050.			
	12		Total revenue See instructions		▶ [	11 845 788.	2 446 357.	0.	1 980 970.

Pa	rt IX Statement of Functional Expens	es							
Sect	Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).								
	Check if Schedule O contains a respor				X				
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses				
1	Grants and other assistance to domestic organizations								
	and domestic governments. See Part IV, line 21								
2	Grants and other assistance to domestic								
	individuals. See Part IV, line 22								
3	Grants and other assistance to foreign								
	organizations, foreign governments, and foreign								
	individuals. See Part IV, lines 15 and 16								
4	Benefits paid to or for members								
5	Compensation of current officers, directors,								
	trustees, and key employees	1,060,008.	618,350.	204,228.	237,430.				
6	Compensation not included above, to disqualified								
	persons (as defined under section 4958(f)(1)) and								
	persons described in section 4958(c)(3)(B)								
7	Other salaries and wages	3,642,320.	2,856,997.	405,759.	379,564.				
8	Pension plan accruals and contributions (include		40 555	05 650	4.00				
	section 401(k) and 403(b) employer contributions)	66,459.	40,677.	25,673.	109.				
9	Other employee benefits	360,888.	214,143.	119,602.	27,143.				
10	Payroll taxes	349,454.	204,072.	114,932.	30,450.				
11	Fees for services (non-employees):								
а	Management	127 047	77 100	27 600	22 420				
b	Legal	137,247.	77,180. 33,116.	37,628.	22,439.				
	Accounting	62,589.	33,110.	18,463.	11,010.				
d	, 0	1,543,450.			1,543,450.				
е	Professional fundraising services. See Part IV, line 17	1,343,430.			1,343,430.				
f	Investment management fees								
g	, ,	1,465,004.	1,001,500.	243,398.	220,106.				
40	column (A) amount, list line 11g expenses on Sch 0.)	170,601.	162,800.	1,861.	5,940.				
12	Advertising and promotion	228,166.	183,693.	19,054.	25,419.				
13	Office expenses	126,215.	78,053.	27,829.	20,333.				
14 15	Information technology	120,213	70,033.	27,023.	20,3331				
16	Royalties	440,619.	342,196.	61,656.	36,767.				
	Occupancy Travel	572,473.	447,657.	39,024.	85,792.				
17 18	Payments of travel or entertainment expenses	3.2,2.33		30,0220	007.72				
.0	for any federal, state, or local public officials								
19	Conferences, conventions, and meetings								
20	Interest	96,781.	51,208.	28,549.	17,024.				
21	Payments to affiliates	-	-	-					
22	Depreciation, depletion, and amortization	77,029.	40,757.	22,722.	13,550.				
23	Insurance	43,851.	23,202.	12,935.	7,714.				
24	Other expenses. Itemize expenses not covered								
	above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A)								
	amount, list line 24e expenses on Schedule 0.) '	1 000 010	4 055 055		5 000				
а	PROGRAM DELIVERY	1,283,043.	1,277,275.	735.	5,033.				
b	BAD DEBT EXPENSE	329,620.	329,419.	126.	75.				
С	PRINTING	226,479.	225,090.	0 270	1,389.				
d	LATE FEES AND PENALTIES	43,309. 46,554.	16,978. 27,069.	9,379. 11,852.	16,952. 7,633.				
	All other expenses	12,372,159.	8,251,432.	1,405,405.	2,715,322.				
25	Total functional expenses. Add lines 1 through 24e	14,314,133.	0,431,434.	1,403,403.	4,113,344.				
26	<b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined								
	educational campaign and fundraising solicitation.								
	Check here if following SOP 98-2 (ASC 958-720)								
	- 11 TOHOWING OUT 90-2 (MOO 900-120)				Form <b>990</b> (2015)				

Pa	rt X	Balance Sheet					
		Check if Schedule O contains a response or no	te to ar	y line in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			230,478.	1	2,829,245.
	2	Savings and temporary cash investments	8,376.	2	8,385.		
	3	Pledges and grants receivable, net			9,475,648.	3	8,389,661.
	4	Accounts receivable, net			438,691.	4	254,485.
	5	Loans and other receivables from current and for					
		trustees, key employees, and highest compens					
		Part II of Schedule L				5	
	6	Loans and other receivables from other disqual					
		section 4958(f)(1)), persons described in section	-	·			
		employers and sponsoring organizations of sec					
χ		employees' beneficiary organizations (see instr)		·		6	
Assets	7	Notes and loans receivable, net				7	
As	8	Inventories for sale or use				8	
	9				133,157.	9	124,600.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	135,938.			
	b	Less: accumulated depreciation		88,517.	3,771,399.	10c	47,421.
	11	Investments - publicly traded securities				11	
	12	Investments - other securities. See Part IV, line				12	
	13	Investments - program-related. See Part IV, line				13	
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11			46,159.	15	17,825.
	16	Total assets. Add lines 1 through 15 (must equ	14,103,908.	16	11,671,622.		
	17	Accounts payable and accrued expenses	911,119.	17	818,265.		
	18	Grants payable		18			
	19	Deferred revenue			423,774.	19	337,432.
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete				21	
S	22	Loans and other payables to current and forme	r office	rs, directors, trustees,			
Liabilities		key employees, highest compensated employe	es, and	disqualified persons.			
iab		Complete Part II of Schedule L				22	
_	23	Secured mortgages and notes payable to unrel			1,700,000.	23	0.
	24	Unsecured notes and loans payable to unrelate	d third	parties		24	
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines	s 17-24	). Complete Part X of			
		Schedule D	26,719.	25	0.		
	26	Total liabilities. Add lines 17 through 25			3,061,612.	26	1,155,697.
		Organizations that follow SFAS 117 (ASC 958		ck here ▶ X and			
Ses		complete lines 27 through 29, and lines 33 ar			E21 C02		0 625 056
anc	27	Unrestricted net assets	-731,683.	27	2,637,056.		
Fund Balances	28	Temporarily restricted net assets	11,773,979.	28	7,878,869.		
pu	29	Permanently restricted net assets		29			
Ē		Organizations that do not follow SFAS 117 (A					
S Q		and complete lines 30 through 34.					
set	30	Capital stock or trust principal, or current funds				30	
As	31	Paid-in or capital surplus, or land, building, or ed				31	
Net Assets or	32	Retained earnings, endowment, accumulated in		_	11,042,296.	32	10 515 025
_	33	Total net assets or fund balances			14,103,908.	33	10,515,925.
	34	Total liabilities and net assets/fund balances			14,103,900.	34	11,671,622.



Pa	rt XI Reconciliation of Net Assets						
	Check if Schedule O contains a response or note to any line in this Part XI						
			1 1	0.1	<b>-</b> 7	00	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		84			
2	Total expenses (must equal Part IX, column (A), line 25)	2		2,37	<u>∠,⊥</u>	<u> 59.</u>	
3	Revenue less expenses. Subtract line 2 from line 1	3		-52			
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	11	.,04	2,2	<u>96.</u>	
5	Net unrealized gains (losses) on investments	5					
6	Donated services and use of facilities	6					
7	Investment expenses	7					
8	Prior period adjustments	8					
9	Other changes in net assets or fund balances (explain in Schedule O)	9				0.	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,						
	column (B))	10	10	,51	5,9	25.	
Pa	rt XII Financial Statements and Reporting	•					
	Check if Schedule O contains a response or note to any line in this Part XII						
					Yes	No	
1	Accounting method used to prepare the Form 990: Cash X Accrual Other						
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X	
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a					
	separate basis, consolidated basis, or both:						
	Separate basis Consolidated basis Both consolidated and separate basis						
b	Were the organization's financial statements audited by an independent accountant?			2b	Х		
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat						
	consolidated basis, or both:						
	X Separate basis Consolidated basis Both consolidated and separate basis						
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of th	e audi	t,				
	review, or compilation of its financial statements and selection of an independent accountant?						
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule (	Э.				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Au	udit				
	Act and OMB Circular A-133?			За	X		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired au	ıdit				
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b	X		

#### **SCHEDULE A**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

COLLEGE SUMMIT, INC.

Employer identification number 52-2007028

			EGE SUMMII					2-2007020		
Pai	rt I	Reason for Public (	Charity Status (	All organizations must co	omplete th	is part.) Se	ee instructions.			
he o	organ	ization is not a private found	ation because it is: (	For lines 1 through 11,	check only	one box.)				
1		A church, convention of ch	urches, or association	on of churches describe	d in <b>sectio</b>	n 170(b)(1	I)(A)(i).			
2		A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)								
3		A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).								
4		A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name,								
		city, and state:	·	,				,		
5		An organization operated for	or the benefit of a co	llege or university owne	d or opera	ted by a g	overnmental unit describ	ped in		
		section 170(b)(1)(A)(iv). (C		j ,	•	, ,				
6		A federal, state, or local go	•	nental unit described in	section 17	70(b)(1)(A)	(v)			
	X	An organization that norma	_					nublic described in		
•		section 170(b)(1)(A)(vi). (C	•	iniai part of ito oupport	nom a gov	ciriiriciitai	unit of from the general	pablic accorded in		
8		A community trust describe		(1)(A)(vi) (Complete Par	+ 11 \					
9		•			-	contribution	ana mambarahin fasa s	and areas resaints from		
9		An organization that norma	•	-	-					
		activities related to its exen	-	•				•		
		income and unrelated busin		(less section 511 tax) ir	om busine	esses acqu	lired by the organization	aπer June 30, 1975.		
40		See section 509(a)(2). (Con		:	-f-t C	!: FC	20/-1/41			
10		An organization organized	•	•						
11	ш	An organization organized	•	•	-		•			
		more publicly supported or						neck the box in		
		lines 11a through 11d that	* *			-				
а	L	☐ Type I. A supporting orga	•	•	•	-				
		the supported organization		• • • • • • • • • • • • • • • • • • • •	a majority	of the dire	ctors or trustees of the s	supporting		
		organization. You must o								
b			•					-		
		control or management o			ame perso	ons that co	ontrol or manage the sup	pported		
		organization(s). <b>You mus</b>	t complete Part IV,	Sections A and C.						
С			grated. A supportin	g organization operated	in connec	tion with, a	and functionally integrate	ed with,		
	_	its supported organizatio	n(s) (see instructions	s). You must complete	Part IV, Se	ections A,	D, and E.			
d			<b>/ integrated.</b> A supp	orting organization oper	rated in co	nnection v	vith its supported organi	zation(s)		
		that is not functionally int	egrated. The organiz	zation generally must sa	tisfy a dist	ribution re	quirement and an attent	iveness		
		requirement (see instruct	ions). <b>You must con</b>	nplete Part IV, Section	s A and D,	, and Part	V.			
е		☐ Check this box if the orga	anization received a	written determination fro	om the IRS	that it is a	a Type I, Type II, Type III			
		functionally integrated, or	Type III non-functio	nally integrated support	ing organi	zation.				
f	Ente	er the number of supported o	organizations							
g	Pro۱	ride the following information	about the supporte							
	(	i) Name of supported	(ii) EIN	` , ' ''	(iv) Is the o	rganization in your	(v) Amount of monetary	(vi) Amount of		
		organization		(described on lines 1-9 above (see instructions))		document?	support (see instructions)	other support (see instructions)		
				, "	Yes	No	instructions)	iristructions)		
					<u> </u>					
							I	İ		

LHA For Paperwork Reduction Act Notice, see the Instructions for

Form 990 or 990-EZ. 532021 09-23-15

Schedule A (Form 990 or 990-EZ) 2015

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support		·	,			
Cale	ndar year (or fiscal year beginning in)	(a) 2011	<b>(b)</b> 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
1	Gifts, grants, contributions, and	, ,		, ,			
	membership fees received. (Do not						
	include any "unusual grants.")	9305174.	7578164.	11336568.	14125193.	7418461.	49763560.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	9305174.	7578164.	11336568.	14125193.	7418461.	49763560.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						10103717.
	Public support. Subtract line 5 from line 4.						39659843.
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2011	<b>(b)</b> 2012	(c) 2013 11336568.	(d) 2014	(e) 2015	(f) Total
7	Amounts from line 4	9305174.	7578164.	11336568.	14125193.	7418461.	49763560.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources	244,796.	191,694.	226,576.	248,496.	235,300.	1146862.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)	70,746.			213,017.		283,763.
11	<b>Total support.</b> Add lines 7 through 10						51194185.
12	Gross receipts from related activities,	etc. (see instruction	ons)			12 18	,285,920.
13	First five years. If the Form 990 is for	the organization's	first, second, thi	rd, fourth, or fifth t	ax year as a sectio	n 501(c)(3)	
<u>C</u>	organization, check this box and stor						<b>&gt;</b>
	ction C. Computation of Publ					l l	77 47
	Public support percentage for 2015 (I					14	77.47 % 75.58 %
	Public support percentage from 2014					15	
16a	33 1/3% support test - 2015. If the c	•		•		•	
	<b>stop here.</b> The organization qualifies						
b	33 1/3% support test - 2014. If the c	•		•		•	
	and <b>stop here.</b> The organization qual						
17a	10% -facts-and-circumstances tes	•					•
	and if the organization meets the "fac						
_	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances tes	-					
	more, and if the organization meets the						e
	organization meets the "facts-and-circ						▶;
<u>18</u>	Private foundation. If the organization	n did not check a	box on line 13, 16	5a, 16b, 17a, or 17			ns

Schedule A (Form 990 or 990-LZ) 2013



#### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support						
Cal	endar year (or fiscal year beginning in) 🕨	(a) 2011	<b>(b)</b> 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
	merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4							
·	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
Ŭ	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
	a Amounts included on lines 1, 2, and						
,	3 received from disqualified persons						
	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
	·	(=) 0011	(h) 0010	/a) 0010	(4) 001 4	(a) 001E	(6) Tatal
	endar year (or fiscal year beginning in)	(a) 2011	<b>(b)</b> 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
	Amounts from line 6  Gross income from interest,						
10	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources						
'	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
"	Net income from unrelated business activities not included in line 10b,						
	whether or not the business is						
40	regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital						
	assets (Explain in Part VI.)						
	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth to	ax year as a sectio	n 501(c)(3) organiz	zation,
_							<u></u>
	ction C. Computation of Publ						
15	Public support percentage for 2015 (	line 8, column (f) d	ivided by line 13, o	column (f))		15	%
	Public support percentage from 2014					16	%
<u>Se</u>	ction D. Computation of Inve	stment Incom	e Percentage				
17	Investment income percentage for 20	)15 (line 10c, colur	mn (f) divided by lir	ne 13, column (f))		17	%
	Investment income percentage from					18	%
19	a 33 1/3% support tests - 2015. If the	organization did r	not check the box	on line 14, and line	e 15 is more than 3	33 1/3%, and line 1	17 is not
	more than 33 1/3%, check this box a	nd <b>stop here.</b> The	organization qual	ifies as a publicly	supported organiz	ation	▶□
ı	33 1/3% support tests - 2014. If the						
	line 18 is not more than 33 1/3%, che						
20	Private foundation. If the organization						

532023 09-23-15

Schedule A (Form 990 or 990-EZ) 2015

# Part IV | Supporting Organizations

(Complete only if you checked a box in line 11 on Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No" describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 11a or 11b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- **c** Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If* "Yes," *provide detail in Part VI.*
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1		
	2		
	За		
	3b		
	Зс		
	4a		
	4.		
	4b		
	4-		
	4c		
	5a		
	5b 5c		
	50		
	6		
	7		
	•		
	8		
	9a		
	6:		
	9b		
	9с		
	10a		
	. = \$1		
~ ^	10b 90 or 99	00 EZ	2015

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Pa	rt IV Supporting Organizations (continued)			
	(OSTRITUSA)		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in <b>Part VI.</b>	11c		
	tion B. Type I Supporting Organizations	1		
	<u> </u>		Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
	71 11 3 3		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
	<u> </u>		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally-Integrated Supporting Organizations	•		
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions):			
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins	tructions	<u>).                                    </u>	
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Schedule A (Form 990 or 990-EZ) 2015
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Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supportin	g Orga	anizations	•				
1	1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970. See instructions. All							
	other Type III non-functionally integrated supporting organizations must co	mplete	Sections A through E.					
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)				
1	Net short-term capital gain	1						
2	Recoveries of prior-year distributions	2						
3	Other gross income (see instructions)							
4	Add lines 1 through 3	4						
5	Depreciation and depletion	5						
6	Portion of operating expenses paid or incurred for production or							
	collection of gross income or for management, conservation, or							
	maintenance of property held for production of income (see instructions)	6						
7	Other expenses (see instructions)	7						
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8						
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)				
1	Aggregate fair market value of all non-exempt-use assets (see							
	instructions for short tax year or assets held for part of year):							
а	Average monthly value of securities	1a						
	Average monthly cash balances	1b						
С	Fair market value of other non-exempt-use assets	1c						
d	Total (add lines 1a, 1b, and 1c)	1d						
е	Discount claimed for blockage or other							
	factors (explain in detail in Part VI):							
2	Acquisition indebtedness applicable to non-exempt-use assets	2						
3	Subtract line 2 from line 1d	3						
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,							
	see instructions).	4						
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5						
6	Multiply line 5 by .035	6						
7	Recoveries of prior-year distributions	7						
8	Minimum Asset Amount (add line 7 to line 6)	8						
Sect	ion C - Distributable Amount			Current Year				
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1						
2	Enter 85% of line 1	2						
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3						
4								
5	Income tax imposed in prior year	5						
6	Distributable Amount. Subtract line 5 from line 4, unless subject to							
	emergency temporary reduction (see instructions)	6						
7	Check here if the current year is the organization's first as a non-functional	y-integra	ated Type III supporting org	anization (see				
	instructions)	. 0	,, ,, ,,	•				

Schedule A (Form 990 or 990-EZ) 2015

Par	↑ V   Type III Non-Functionally Integrated 509	9(a)(3) Supporting Orga	anizations <sub>(continued)</sub>	
Secti	ion D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish ex	empt purposes		
2	Amounts paid to perform activity that directly furthers exem	npt purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpos	ns		
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which	the organization is responsive	е	
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2015 from Section C, line 6			
10	Line 8 amount divided by Line 9 amount			
		(i)	(ii)	(iii)
Sacti	ion E - Distribution Allocations (see instructions)	Excess Distributions	Underdistributions Pre-2015	Distributable Amount for 2015
Jecu	ion E - Distribution Anocations (see instructions)		F16-2013	Amount for 2015
1	Distributable amount for 2015 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2015			
	(reasonable cause required-see instructions)			
3	Excess distributions carryover, if any, to 2015:			
а				
b				
С				
d	From 2013			
е	From 2014			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2015 distributable amount			
i	Carryover from 2010 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2015 from Section D,			
	line 7: \$			
	Applied to underdistributions of prior years			
	Applied to 2015 distributable amount			
	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2015, if			
	any. Subtract lines 3g and 4a from line 2 (if amount			
	greater than zero, see instructions).			
6	Remaining underdistributions for 2015. Subtract lines 3h			
	and 4b from line 1 (if amount greater than zero, see			
	instructions).			
7	Excess distributions carryover to 2016. Add lines 3j			
•	and 4c.			
8	Breakdown of line 7:			
a h				
<u>b</u>	Excess from 2013			
	Excess from 2014			
	Excess from 2015			
_	LAGGGG HUITI ZUTG			

Schedule A (Form 990 or 990-EZ) 2015

	line 1; Part	IV, Section lines 5, 6	on D, lin	es 2 and 3	; Part IV	, Section I	E, lines 1c,	, 2a, 2b,	За а	nd 3b; Part	ection B, lines 1 V, line 1; Part V, for any addition	Section B, line	e 1e; Part V,
SCHE	DULE A,	PART	II,	LINE	10,	EXPL	ANATIO	ON F	OR	OTHER	INCOME:		
MISC	ELLANEOU	SIN	COME										
2011	AMOUNT:	\$	70,	746.									
2012	AMOUNT:	\$	0.										
2013	AMOUNT:	\$	0.										
2014	AMOUNT:	\$	213	,017.									
2015	AMOUNT:	\$	0.										

Part VI | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12;

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors** 

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Name of the organization

**Employer identification number** 

COLLEGE SUMMIT, INC. 52-2007028

Organization type (check one):										
Filers of	f:	Section:								
Form 99	0 or 990-EZ	$\overline{X}$ 501(c)( $\overline{3}$ ) (enter number) organization								
		4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation								
		527 political organization								
Form 99	0-PF	501(c)(3) exempt private foundation								
		4947(a)(1) nonexempt charitable trust treated as a private foundation								
		501(c)(3) taxable private foundation								
Check if your organization is covered by the <b>General Rule</b> or a <b>Special Rule</b> .  Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.										
General	Rule									
		filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.								
Special	Rules									
X	sections 509(a)(1) a any one contributo	described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from r, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, line 1. Complete Parts I and II.								
	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.									
year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than is checked, enter here the total contributions that were received during the year for an exclusively religious, charitat purpose. Do not complete any of the parts unless the <b>General Rule</b> applies to this organization because it received.		ere the total contributions that were received during the year for an <i>exclusively</i> religious, charitable, etc., omplete any of the parts unless the <b>General Rule</b> applies to this organization because it received <i>nonexclusively</i>								
Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).										

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

Name of organization Employer identification number COLLEGE SUMMIT, INC. 52-2007028

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.					
(a)	(b)	(c)	(d)			
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution			
1		\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)			
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
2		\$1,422,996.	Person X Payroll			
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
3		\$\$	Person X Payroll			
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
4		\$\$	Person X Payroll			
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
5		\$\$00,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)			
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
6	Tamo, addi 000, dita Eli TT	\$ 285,000.	Person X Payroll Noncash (Complete Part II for			

Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

Name of organization

COLLEGE SUMMIT, INC.

52-2007028

Part I	<b>Contributors</b> (see instructions). Use duplicate copies of Part I if additional space is needed.						
(a)	(b)	(c)	(d)				
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution				
7		\$\$	Person X Payroll				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
8		\$\$\$	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)				
(a)	(b)	(c)	(d)				
No.	Name, address, and ZIP + 4	Total contributions  \$	Person Payroll Complete Part II for noncash contributions.				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
NO.	IVAIIIC, AUGI ESS, AIIU ZIF + 4	*	Person Payroll Noncash Complete Part II for noncash contributions.)				

523452 10-26-15

Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

Name of organization Employer identification number

COLLEGE SUMMIT, INC.

52-2007028

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.						
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received				
		_					
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received				
		_					
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received				
		_					
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received				
		_					
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received				
		_					
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received				
		_					
		_   \$					
523453 10-26	-15	Schedule B (Form	990, 990-EZ, or 990-PF) (2015				

14111214 786783 CSIINC

Employer identification number

Name of organization

	GE SUMMIT, INC.			52-2007028
Part III	Exclusively religious, charitable, etc., cont the year from any one contributor. Complete ( completing Part III, enter the total of exclusively religiou	columns (a) through (e) and the follows, charitable, etc., contributions of \$1,000 or	wing line entry. For organization	s
	Use duplicate copies of Part III if addition	al space is needed.		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held
		(e) Transfer of gif	<u> </u>	
_	Transferee's name, address, a	nd ZIP + 4	Relationship of tra	nsferor to transferee
(a) No.				
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held
		(e) Transfer of gif	t	
-	Transferee's name, address, a	nd ZIP + 4	Relationship of tra	nsferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held
-				
		(e) Transfer of gif	t	
	Transferee's name, address, a	nd ZIP + 4	Relationship of tra	nsferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held
-		(e) Transfer of gif	t	
	Transferee's name, address, a	nd ZIP + 4	Relationship of tra	nsferor to transferee

Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

CORY
INC.

# **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

COLLEGE SUMMIT, INC. **Employer identification number** 52-2007028

Pa			or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, line	e 6. (a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	(1, 2 2.1.1 2.2.1.2.2.2.2.2.2.2.2.2.2.2.2.2	(4)
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in w	riting that the assets held in donor advise	ed funds
	are the organization's property, subject to the organization's e	•	
6	Did the organization inform all grantees, donors, and donor ac		
	for charitable purposes and not for the benefit of the donor or		
	impermissible private benefit?		Yes No
Pa			
1	Purpose(s) of conservation easements held by the organization	on (check all that apply).	
	Preservation of land for public use (e.g., recreation or ed	ducation) Preservation of a histo	rically important land area
	Protection of natural habitat	Preservation of a certif	fied historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualifi	ed conservation contribution in the form of	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
	Total acreage restricted by conservation easements		
С	Number of conservation easements on a certified historic stru	octure included in (a)	2c
d	Number of conservation easements included in (c) acquired a	fter 8/17/06, and not on a historic structu	re
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rele		
	year ▶		
4	Number of states where property subject to conservation eas	ement is located >	
5	Does the organization have a written policy regarding the peri	odic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it	holds?	Yes L No
6	Staff and volunteer hours devoted to monitoring, inspecting, I	nandling of violations, and enforcing cons	ervation easements during the year
	<b></b>		
7	Amount of expenses incurred in monitoring, inspecting, hand	ling of violations, and enforcing conservat	ion easements during the year
	<b>▶</b> \$		
8	Does each conservation easement reported on line 2(d) above		
	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservation	•	,
	include, if applicable, the text of the footnote to the organizati	on's financial statements that describes t	he organization's accounting for
D-	conservation easements.	A. Lilla de de la Trons de la Co	O''I A I
Pa	organizations Maintaining Collections of		ner Similar Assets.
	Complete if the organization answered "Yes" on Form		
1a	If the organization elected, as permitted under SFAS 116 (AS	•	
	historical treasures, or other similar assets held for public exh		nce of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that describ		
b	If the organization elected, as permitted under SFAS 116 (AS		
	treasures, or other similar assets held for public exhibition, ed	ucation, or research in furtherance of pub	olic service, provide the following amounts
	relating to these items:		<b>.</b> .
	(i) Revenue included on Form 990, Part VIII, line 1		\$
_	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, historical trea		gain, provide
_	the following amounts required to be reported under SFAS 11	-	<b>•</b>
a	Revenue included on Form 990, Part VIII, line 1		
a	Assets included in Form 990, Part X		🏲 🐧

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Schedule D (Form 990) 2015

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Par	t III	Organizations Maintaining C	collections of A	rt, Hist	orical Tr	easures, c	or Othe	er Si	milar Ass	sets(conti	nued)	
3	Usin	g the organization's acquisition, accessi	on, and other record	ls, check	any of the	following that	t are a si	ignific	ant use of i	ts collection	n item	าร
	(che	ck all that apply):										
а		Public exhibition	d	ı Шı	oan or exc	hange progra	ıms					
b		Scholarly research	е		Other							
С		Preservation for future generations										
4	Prov	ride a description of the organization's co	ollections and explai	n how th	ey further t	he organization	on's exe	mpt p	urpose in P	art XIII.		
5	Duri	ng the year, did the organization solicit o	r receive donations	of art, his	storical trea	sures, or othe	er similar	r asse	ts			_
		e sold to raise funds rather than to be ma							L	Yes		No
Par	t IV	_		ete if the	organizatio	n answered "	'Yes" on	Form	990, Part I	V, line 9, o	r	
		reported an amount on Form 990, Pa	rt X, line 21.									
1a	Is th	e organization an agent, trustee, custod	ian or other intermed	diary for o	contribution	ns or other as	sets not	inclu	ded			_
	on F	form 990, Part X?							L	Yes		∟ No
b	If "Y	es," explain the arrangement in Part XIII	and complete the fo	llowing t	able:			_				
										Amour	nt	
С	Beginning balance						[_1	lc				
d		itions during the year							ld			
е		ributions during the year						[1	le			
f		ng balance						·· ∟	lf			
		the organization include an amount on F	·					•	L	Yes		∐ No
		es," explain the arrangement in Part XIII.									. L	
Par	τν	Endowment Funds. Complete i										
			(a) Current year	<b>(b)</b> Pr	rior year	(c) Two year	s back	(d) In	ree years bad	k (e) Fou	r years	back
1a		inning of year balance				-						
b		tributions				-						
С		investment earnings, gains, and losses				-						
d		nts or scholarships				-						
е		er expenditures for facilities										
		programs										
f		ninistrative expenses										
g		of year balance				<u> </u>						
2		ride the estimated percentage of the cur	rent year end baland		g, column (a	a)) held as:						
а		rd designated or quasi-endowment		_%								
b		nanent endowment	%									
С		porarily restricted endowment	%									
_		percentages on lines 2a, 2b, and 2c sho										
За		there endowment funds not in the posse	ession of the organization	ation tha	t are held a	ind administe	red for th	he org	janization			<del></del>
	by:									0.0	Yes	No
		unrelated organizations								3a(i)		_
		related organizations										<del> </del>
D 4		es" on line 3a(ii), are the related organiza								3b		<u> </u>
Par	t VI	Land, Buildings, and Equipm		wment	unas.							
ı uı		Complete if the organization answere		) Dart IV	lina 11a 9	See Form 900	Dart Y	lina 1	n			
-			1		•					(d) Poo	sk volu	
		Description of property	(a) Cost or o basis (investr			t or other (other)	٠,	orecia	ulated tion	( <b>d</b> ) Boo	n valu	ıc
12	Land	4	,		Daoio	(30.101)	uch	J. 551a				
		dinge										
		dings										
		sehold improvements			13	5,938.		88	,517.	4	7,4	21.
	Othe	pment				2,200			, , •		.,=	
		er I lines 1a through 1e. <i>(Column (d) must e</i>		X colum	n (R) line 1	10c)				4	7,4	21.
TOLA	. Auc	i illes Ta tillough Te. (Column (u) Must e	quai i Oiiii 330, Pail	A, COIUIT	וווו (ט), וווו <del>כ</del>				····· •	ıla D./Faw		

Schedule D (Form 990) 2015

D 1/11	Investments - Other Securities.
Part VIII	INVACTMANTE - LITHAR SACIIRITIAE
I GIL VIII	mivestifients - Other Securities.

(a) Description of security or category (including name of security)	on Form 990, Part IV, lin			d-of-year market value
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)				
Part VIII Investments - Program Related.				
Complete if the organization answered "Yes" of	on Form 900 Part IV lin	a 11c See Form 990	Part Y line 13	
(a) Description of investment	(b) Book value	(c) Method of	valuation: Cost or end	d-of-year market value
` ' '	(a) Doon raide	(5)		a or your marries rules
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶				
Part IX Other Assets.  Complete if the organization answered "Yes" of (a) D	on Form 990, Part IV, lin Description	e 11d. See Form 990	, Part X, line 15.	<b>(b)</b> Book value
(1)				
(2)				
(2)				
(2) (3)				
(2) (3) (4)				
(2) (3) (4) (5)				
(2) (3) (4) (5) (6)				
(2) (3) (4) (5) (6) (7)				
(2) (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col. (B) line  Part X Other Liabilities.			<b>&gt;</b>	
(2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" of			m 990, Part X, line 25	i.
(2) (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col. (B) line  Part X Other Liabilities.  Complete if the organization answered "Yes" (C) Propriet is a filiability.		e 11e or 11f. See For <b>(b)</b> Book value	m 990, Part X, line 25	5.
(2) (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col. (B) line  Part X Other Liabilities.  Complete if the organization answered "Yes" (C) Propriet is a filiability.			m 990, Part X, line 25	i.
(2) (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities.  Complete if the organization answered "Yes" of 1. (a) Description of liability				5.
(2) (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col. (B) line  Part X Other Liabilities.  Complete if the organization answered "Yes" of the organization of liability  (1) Federal income taxes			m 990, Part X, line 25	
(2) (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col. (B) line  Part X Other Liabilities.  Complete if the organization answered "Yes" of the organization of liability  (1) Federal income taxes (2)			m 990, Part X, line 25	
(2) (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col. (B) line  Part X Other Liabilities.  Complete if the organization answered "Yes" of the organization of liability  (1) Federal income taxes (2) (3)			m 990, Part X, line 25	
(2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities.  Complete if the organization answered "Yes" of 1. (a) Description of liability (1) Federal income taxes (2) (3) (4)			m 990, Part X, line 25	
(2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities.  Complete if the organization answered "Yes" of the organization of liability (1) Federal income taxes (2) (3) (4) (5)			m 990, Part X, line 25	
(2) (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col. (B) line  Part X Other Liabilities.  Complete if the organization answered "Yes" of the complete if the organization of liability  (1) Federal income taxes (2) (3) (4) (5) (6)			m 990, Part X, line 25	5.
(2) (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col. (B) line  Part X Other Liabilities.  Complete if the organization answered "Yes" of 1. (a) Description of liability (1) Federal income taxes (2) (3) (4) (5) (6) (7)			m 990, Part X, line 25	

Schedule D (Form 990) 2015



Part	·		ith Revenue per R	letur	n.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 1			1	13,916,668.
	otal revenue, gains, and other support per audited financial statements			1	13,910,000
	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	ا مم ا			
	Net unrealized gains (losses) on investments		1,546,255.	-	
	Onated services and use of facilities		1,340,233.	-	
	Recoveries of prior year grants		524,625.	-	
	Other (Describe in Part XIII.)			-	2,070,880.
	Add lines 2a through 2d			2e 3	11,845,788
	Subtract line <b>2e</b> from line <b>1</b> Amounts included on Form 990, Part VIII, line 12, but not on line 1:			3	11,043,700
	nvestment expenses not included on Form 990, Part VIII, line 7b	4a			
				-	
	Other (Describe in Part XIII.) Add lines <b>4a</b> and <b>4b</b>			4c	0.
	Add lines <b>4a</b> and <b>4b</b> otal revenue. Add lines <b>3</b> and <b>4c.</b> ( <i>This must equal Form</i> 990, <i>Part I, line 12.</i> )			5	11,845,788
	XII Reconciliation of Expenses per Audited Financial State			Retu	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 1		=		
1 1	otal expenses and losses per audited financial statements			1	14,443,039
	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
	Donated services and use of facilities	2a	1,546,255.		
	Prior year adjustments				
	Other losses				
	Other (Describe in Part XIII.)		524,625.		
	Add lines 2a through 2d			2e	2,070,880.
	Subtract line <b>2e</b> from line <b>1</b>			3	12,372,159.
	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
a l	nvestment expenses not included on Form 990, Part VIII, line 7b	4a			
<b>b</b> (	Other (Describe in Part XIII.)	4b			
	Add lines <b>4a</b> and <b>4b</b>	·		4c	0.
5 ]	otal expenses. Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 18.)			5	12,372,159.
Part	XIII Supplemental Information.				
	e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any a			4; Parl	t X, line 2; Part XI,
DAR!	Γ X, LINE 2:				
	LEGE SUMMIT PERFORMED AN EVALUATION OF U	INCERT	ATN TAX POST	·тто	NS FOR THE
	RS ENDED APRIL 30, 2016 AND 2015, AND DE				
MA'I".	TERS THAT REQUIRE RECOGNITION IN THE FIN	MANCIA	L STATEMENTS	OR	THAT MAI
HAVI	E ANY EFFECT ON ITS TAX-EXEMPT STATUS.				
PAR	T XI, LINE 2D - OTHER ADJUSTMENTS:				
	TAL EXPENSES				
	CIAL EVENT EXPENSE				
	AL TO SCHEDULE D, PART XI, LINE 2D				
PAR	T XII, LINE 2D - OTHER ADJUSTMENTS:				

Schedule D (Form 990) 2015 COLLEGE SUMMIT, INC.	52-2007028 Page 5
Schedule D (Form 990) 2015 COLLEGE SUMMIT, INC.  Part XIII   Supplemental Information (continued)	
RENTAL EXPENSES	170,090.
SPECIAL EVENT EXPENSES	354,535.
TOTAL TO SCHEDULE D, PART XII, LINE 2D	524,625.
	Schodulo D (Form 990) 2015

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#### **SCHEDULE G**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

**Supplemental Information Regarding Fundraising or Gaming Activities** 

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

COLLEGE SUMMIT, INC

Employer identification number 52-2007028

	BUILLI, INC.				32-2007	020	
Part I Fundraising Activities required to complete this par	<ul> <li>Complete if the organization answer</li> <li>t.</li> </ul>	red "Y	es" or	n Form 990, Part IV, I	line 17. Form 990-EZ	filers are not	
1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.  a X Mail solicitations  b X Internet and email solicitations  f Solicitation of government grants  c X Phone solicitations  g X Special fundraising events  d X In-person solicitations  2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?  X Yes  No  b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.							
(i) Name and address of individual or entity (fundraiser)  (ii) Activity  (iii) Did fundraiser have custody or control of contributions?  (iv) Gross receipts from activity  (v) Amount paid to (or retained by) fundraiser listed in col. (i)							
ORR ASSOCIATES, INC 2801 M		Yes	No				
ST, NW, WASHINGTON, DC 20007	FUNDRAISING	100	Х	3,823,689.	1,652,950.	2,170,739.	
Fotal			<b>&gt;</b>	3,823,689.	1,652,950.	2,170,739.	
3 List all states in which the organization or licensing.	-				·		
AL, AK, AZ, CA, CO, CT, DE,							
NV,NH,NJ,NM,NY,NC,ND,	OH, OK, OK, PA, RI, SC,	ຮມ,	T.IN '	TX,UT,AK,M	D,ME,WI,WA	, VA, VT, WV	
WY							

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2015

Schedule G (Form 990 or 990-EZ) 2015 COLLEGE SUMMIT, INC. 52-2007028 Page 2 Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 **(b)** Event #2 (c) Other events (d) Total events FALL 2015 NONE (add col. (a) through GALA col. (c)) (event type) (total number) (event type) 819,108 819,108. Gross receipts 796,618 796,618. 2 Less: Contributions 22,490 22,490. Gross income (line 1 minus line 2) 0. 4 Cash prizes 0. 5 Noncash prizes Direct Expenses 0. 6 Rent/facility costs 98,751. 98,751. 7 Food and beverages 66,954. 66,954. 8 Entertainment 188,830. 188,830. 9 Other direct expenses 354,535. **10** Direct expense summary. Add lines 4 through 9 in column (d) -332,045. 11 Net income summary. Subtract line 10 from line 3, column (d) Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add (a) Bingo (c) Other gaming Revenue col. (a) through col. (c)) bingo/progressive bingo Gross revenue .. 2 Cash prizes Direct Expenses 3 Noncash prizes Rent/facility costs Other direct expenses Yes Yes % Yes 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) ..... 8 Net gaming income summary. Subtract line 7 from line 1, column (d)

а	Enter the state(s) in which the organization conducts gaming activities:  Is the organization licensed to conduct gaming activities in each of these states?  If "No," explain:	Yes	No No
10a	Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?	Yes	□ No
	- 100, одран.		

Schedule G (Form 990 or 990-EZ) 2015

532082 09-14-15

Schedule G (Form 990 or 990-EZ) 2015 COLLEGE SUMMIT, INC. 52-20	107028	Page 3
11 Does the organization conduct gaming activities with nonmembers?	Yes	☐ No
12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed		
to administer charitable gaming?	Yes	☐ No
13 Indicate the percentage of gaming activity conducted in:		
a The organization's facility	13a	%
	13b	%
14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
Name ▶		
Address		
15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes	☐ No
<b>b</b> If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the amount		
of gaming revenue retained by the third party >\$		
c If "Yes," enter name and address of the third party:		
Name		
Address		
16 Gaming manager information:		
Name ▶		
Gaming manager compensation ▶ \$		
daming manager compensation • • • • • • • • • • • • • • • • • • •		
Description of services provided		
Director/officer Employee Independent contractor		
Sheddon/officer Employee macpendent contractor		
17 Mandatory distributions:		
a Is the organization required under state law to make charitable distributions from the gaming proceeds to		
retain the state gaming license?	Yes	☐ No
<b>b</b> Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the		
organization's own exempt activities during the tax year ▶ \$		
Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, line	es 9, 9b, 1	0b, 15b,
15c, 16, and 17b, as applicable. Also provide any additional information (see instructions).		

Schedule C	G (Form 990 or 990-EZ)	COLLEGE SUMMIT,	INC.	52-2007028 Page 4
Part IV	G (Form 990 or 990-EZ)  Supplemental Info	ermation (continued)		
-				
-				
				Schedule G (Form 990 or 990-EZ)

COPY INC\_1

### **SCHEDULE J** (Form 990)

# **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

INC.

COLLEGE SUMMIT

► Attach to Form 990. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Internal Revenue Service Name of the organization

Department of the Treasury

Inspection **Employer identification number** 

52-2007028

OMB No. 1545-0047

Open to Public

P	ar L I	Questions Regarding Compensation			
				Yes	No
1a	Chec	ck the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part	VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
		First-class or charter travel Housing allowance or residence for personal use			
		Travel for companions Payments for business use of personal residence			
		Tax indemnification and gross-up payments Health or social club dues or initiation fees			
		Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any	y of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
		pursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2		he organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
		ees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indic	ate which, if any, of the following the filing organization used to establish the compensation of the organization's			
		/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
		olish compensation of the CEO/Executive Director, but explain in Part III.			
		Compensation committee Written employment contract			
		Independent compensation consultant  X Compensation survey or study			
		Form 990 of other organizations  X Approval by the board or compensation committee			
		— · +			
4	Durir	ng the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
		nization or a related organization:			
а	•	eive a severance payment or change-of-control payment?	4a	Х	
		cipate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
		cipate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
		es" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only	section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For p	persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	conti	ingent on the revenues of:			
а	The	organization?	5a		X
		related organization?	5b		Х
		es" to line 5a or 5b, describe in Part III.			
6	For p	persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	conti	ingent on the net earnings of:			
а	The	organization?	6a		X
		related organization?	6b		Х
	If "Ye	es" on line 6a or 6b, describe in Part III.			
7	For p	persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not c	lescribed on lines 5 and 6? If "Yes," describe in Part III	7	Х	
8		e any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initia	contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9		es" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regu	ulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2015



Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

	(B) Breakdown of W-2 and/or 1099-MISC compensation				(E) Total of columns	(F) Compensation	
(A) Name and Title	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
(1) JOANNE SMITH (i)	184,579.	18,000.	0.	8,182.	6,052.	216,813.	0.
PRESIDENT & COO		0.	0.	0.	0.	0.	0.
(2) SEAN MURRAY, CONSULTANT/ (i)	4 4 4 4 4 4	0.	0.	1,035.	4,457.	186,630.	0.
VP STRAT. PARTNER. (AS OF 11/2015) (ii)	0.	0.	0.	0.	0.	0.	0.
(3) MICHELLE TAFEL (i)	140,368.	13,500.	0.	6,246.	6,025.	166,139.	0.
CHIEF STRATEGY & ADVANCEMENT OFFICER (ii)	0.	0.	0.	0.	0.	0.	0.
(4) ALLEN GOLDBERG (i)		0.	0.	7,140.	8,945.		0.
CHIEF MARKET. OFFICER(UNTIL 03/2016) (ii)	0.	0.	0.	0.	0.	0.	0.
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(i)							
(ii)							
(i) (ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 4A:
RUSTIN LEWIS, EXECUTIVE DIRECTOR, NCR, RECEIVED A SEVERANCE PAYMENT IN THE
AMOUNT OF \$10,729.
PART I, LINE 7:
PRESIDENT & COO, JOANNE SMITH AND CHIEF STRATEGY AND ADVANCEMENT OFFICER,
MICHELLE TAFEL, RECEIVED A NON-FIXED PAYMENT WHICH WAS BASED ON AN
APPRAISAL OF THEIR PERFORMANCE.

#### **SCHEDULE 0**

Internal Revenue Service

(Form 990 or 990-EZ)
Department of the Treasury

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2015
Open to Public Inspection

Name of the organization

COLLEGE SUMMIT, INC.

Employer identification number 52-2007028

FORM 990, PART VI, SECTION A, LINE 2:

ART SAMBERG AND LAURA SAMBERG ARE BOTH MEMBERS OF THE BOARD OF DIRECTORS

AND HAVE A FAMILY RELATIONSHIP. MICHELLE TAFEL, CHIEF STRATEGY AND

ADVANCEMENT OFFICER AND ONUKE IBE, VICE PRESIDENT OF PROGRAM, ALSO HAVE A

FAMILY RELATIONSHIP.

FORM 990, PART VI, SECTION B, LINE 11:

THE FEDERAL FORM 990 IS REVIEWED BY THE CHIEF OPERATING OFFICER AND THE

CONTROLLER. THE DRAFT FEDERAL FORM 990 IS THEN PRESENTED TO THE FINANCE

COMMITTEE AND FINALLY TO THE BOARD OF DIRECTORS BEFORE SUBMISSION TO THE

INTERNAL REVENUE SERVICE.

FORM 990, PART VI, SECTION B, LINE 12C:

CURRENTLY THERE ARE TWO CONFLICT OF INTEREST POLICIES IN PLACE. ONE IS FOR EMPLOYEES AND ONE FOR BOARD MEMBERS.

THE FOLLOWING PROCESS IS FOR EMPLOYEES:

- ALL NEW HIRES RECEIVE A COPY OF THE CONFLICT OF INTEREST POLICY AND SIGN
  RECEIPT OF READING AND UNDERSTANDING THE POLICY.
- EMPLOYEES ARE NOTIFIED OF THE WHISTLE BLOWING POLICY THAT ENSURES

  PROTECTION FROM RETALIATION OF EMPLOYEE'S REPORTING CONFLICT OF INTEREST

  VIOLATIONS OR OTHER INFRACTIONS.
- ALL EMPLOYEES ARE PROVIDED WITH COPIES OF ALL POLICIES IN THE EMPLOYEE HANDBOOK AS WELL.

THE FOLLOWING PROCESS IS FOR BOARD MEMBERS:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 532211 09-02-15

Schedule O (Form 990 or 990-EZ) (2015)

 Employer identification number 52-2007028

- BOARD MEMBERS ARE GIVEN THE CONFLICT OF INTEREST POLICY WHEN THEY JOIN

THE BOARD OF DIRECTORS. THE SECRETARY (AND/OR VP, HUMAN RESOURCES) TO THE

BOARD OF DIRECTORS PROVIDES AN OVERVIEW OF THE POLICY.

- ANNUALLY BOARD MEMBERS SIGN A CERTIFICATE OF ACKNOWLEDGMENT OF HAVING
RECEIVED A COPY, AND READ THE POLICY. THE CERTIFICATE OF ACKNOWLEDGEMENT IS
THEN REVIEWED BY THE GENERAL COUNSEL.

FORM 990, PART VI, SECTION B, LINE 15:

THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS IS AUTHORIZED TO MAKE RECOMMENDATIONS TO THE BOARD OF DIRECTORS REGARDING EXECUTIVE COMPENSATION.

THE EXECUTIVE COMMITTEE'S PROCESS IN SETTING COMPENSATION SHALL INCLUDE ALL OF THESE ELEMENTS: (1) REVIEW AND APPROVAL BY THE BOARD OF DIRECTORS AS PROVIDED FOR IN THE BYLAWS; (2) USE OF COMPARABLE COMPENSATION DATA; AND (3) CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING.

REVIEW AND APPROVAL - THE COMPENSATION OF THE CEO/SECRETARY IS REVIEWED AND APPROVED BY THE BOARD OF DIRECTORS, PROVIDED THAT PERSONS WITH CONFLICTS OF INTEREST WITH RESPECT TO THE COMPENSATION ARRANGEMENT AT ISSUE ARE NOT INVOLVED IN THIS REVIEW AND APPROVAL.

USE OF COMPARABLE COMPENSATION DATA - THE COMPENSATION OF THE PERSON IS

REVIEWED AND APPROVED USING COMPARABLE COMPENSATION DATA FOR SIMILARLY

QUALIFIED PERSONS IN FUNCTIONALLY COMPARABLE POSITIONS AT SIMILARLY

SITUATED ORGANIZATIONS.

CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING - THERE IS CONTEMPORANEOUS

DOCUMENTATION AND RECORDKEEPING WITH RESPECT TO THE DELIBERATIONS AND

DECISIONS REGARDING THE COMPENSATION ARRANGEMENT. THE EXECUTIVE COMMITTEE

Schedule O (Form 990 or 990-EZ) (2015) Page 2 Name of the organization **Employer identification number** COLLEGE SUMMIT, INC. 52-2007028 SHALL MAKE THIS DETERMINATION AT LEAST ONCE ANNUALLY. FINAL BOARD ACTION - ONLY THOSE DIRECTORS WHO ARE FREE OF CONFLICTS OF INTEREST MAY VOTE ON EXECUTIVE COMPENSATION. THE BOARD OF DIRECTORS SHALL REVIEW AND APPROVE CEO/SECRETARY COMPENSATION, AFTER A REVIEW OF COMPARABILITY DATA OR OTHER EVIDENCE THAT COMPENSATION IS REASONABLE, AND SHALL CONTEMPORANEOUSLY SUBSTANTIATE ITS DELIBERATION AND DECISION IN THE MINUTES. IN REGARDS TO THE NON-CEO SALARY, EACH YEAR THE BOARD OF DIRECTORS REVIEWS AND APPROVES A FISCAL YEAR BUDGET, ONE ELEMENT OF WHICH INCLUDES ANY PROPOSED SALARY ADJUSTMENTS AND THE BASES THEREFORE. A FULL COMPENSATION ANALYSIS/STUDY FOR THE ENTIRE ORGANIZATION (INCLUDING THE CEO/SECRETARY) WAS LAST PERFORMED IN THE SPRING OF 2016. FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990: AL,AZ,CA,CO,CT,FL,GA,IL,IN,KS,KY,MA,MD,ME,MI,MO,MS,NC,PA,OH,NY,NJ,NH,ND,OK RI,SC,TN,UT,WA,WI,WV FORM 990, PART VI, SECTION C, LINE 19:

COLLEGE SUMMIT MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, FEDERAL FORM 990 AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST.

FORM 990, PART IX, LINE 11G, OTHER FEES:

OTHER PROFESSIONAL FEES:

PROGRAM SERVICE EXPENSES

417,204.

MANAGEMENT AND GENERAL EXPENSES

114,085.

Schedule O (Form 990 or 990-EZ) (2015)

Name of the organization  COLLEGE SUMMIT, INC.	Employer identification number 52-2007028
FUNDRAISING EXPENSES	57,837.
TOTAL EXPENSES	589,126.
TEMPORARY HELP:	
PROGRAM SERVICE EXPENSES	40,263.
MANAGEMENT AND GENERAL EXPENSES	22,446.
FUNDRAISING EXPENSES	13,385.
TOTAL EXPENSES	76,094.
EDUCATOR STIPENDS:	
PROGRAM SERVICE EXPENSES	262,918.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	262,918.
INNOVATION SERVICES:	
PROGRAM SERVICE EXPENSES	281,115.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	281,115.
EXECUTIVE:	
PROGRAM SERVICE EXPENSES	0.
MANAGEMENT AND GENERAL EXPENSES	50,766.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	50,766.
HR CONSULTING:	
500040 00 00 45	Cahadula O /Farm 000 av 000 E7\ /0045

532212 09-02-15

Schedule O (Form 990 or 990-EZ) (2015)
INC. COPY
INC\_1

Name of the organization  COLLEGE SUMMIT, INC.	Employer identification number 52-2007028
PROGRAM SERVICE EXPENSES	0.
MANAGEMENT AND GENERAL EXPENSES	56,101.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	56,101.
REGIONAL FUNDRAISING:	
PROGRAM SERVICE EXPENSES	0.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	64,438.
TOTAL EXPENSES	64,438.
NATIONAL FUNDRAISING:	
PROGRAM SERVICE EXPENSES	0.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	84,446.
TOTAL EXPENSES	84,446.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	1,465,004.